

Basic Résumé - Paul W. Downing

(please send an email for additional contact information)

paul@downing-home.com

Business Objectives:

My professional goal is to manage large departments, teams or entire corporate IT departments. I excel at taking a corporate vision and synthesizing that vision into IT realities. I have extensive experience and training in IT and Network management, contract negotiation, managing a large scale deployment and staff. A detailed résumé can be found at www.downing-home.com.

Job Qualifications:

[People Management](#) - Up to 50 direct and 100's of indirect reports

[Budget and Financial Management](#) - Up to \$50 Million Annual Budgets

[Network Management](#) - 50 Locations in 15 Countries

[Server Management](#) - Enterprise and 100's of file and print servers

[PC & Workstation Management](#) - Up to 10,000 seats

[Enterprise Deployments](#) - Two ERP, Lotus Notes and other large scale deployments

Specific Technical Experience:

Networks – Cisco, Bay, Nortel, Wellfleet, 3Com, GigaBit Ethernet, FDDI, Token Ring

Servers – HP Unix, Sun, Compaq, DEC, IBM, Dell

Software – Lotus Notes, Microsoft Office / Exchange, Dreamweaver MX, Adobe

NW OS – NT 2000, Novell 4.x, AIX, Linux.....

Work History:

Current	Apr 01 - Current	VP Business Dev
EDS / GM	Dec 99 - Mar 01	IT Manager
EDS / Seagate	Apr 99 - Dec 99	IT Manager
EDS / Boston Scientific	Mar 98 - Jun 99	IT & NW Manager
EDS / Peregrine	Jan 97 - Mar 98	IT & NW Manager
EDS / American Axle	Jun 95 - Jan 97	IT & NW Manager
NTT / Ford	May 94 - Jun 95	Tech Lead
Nohr & Assoc.	Sep 91 - May 94	Tech Lead
One Source Computers	Nov 87 - Sep 91	Owner
Accurate Data System	Feb 87 - Jan 89	Programmer
BITS Computers	Dec 84 - Jan 87	Programmer
Brighton, Hartland South Lyon, Huron Valley Schools	1980 - 1985	Adult Ed. Instr.

Education:

1984 Michigan State University, Lansing MI

[Lyman Briggs Honors Science Program](#) and Computer Science Programs - While attending MSU, I was also teaching 3 adult education classes. I was recruited by a firm that had seen some of my programming work and articles I have had nationally published. I left MSU to start a career in programming.

1985 Eastern Michigan University, Ypsilanti MI

Accounting and Computer Science - I attended EMU while working full time at [BITS computers](#) and teaching adult education classes. Since I was working professionally, as a programmer I was already advanced beyond the instructors.

Other Certifications and technical training

While at [Ford Motor Company](#), I obtained my **Master Novell Certified Netware Engineer** certification in Netware 4.x with an infrastructure specialty. This was more than a "paper" certification. At Ford, we were on the cutting edge of this technology working side by side, with some of the best engineers that worked at Novell. I also took several Unix Administration Classes.

While at [EDS](#), I also attended several of the Microsoft NT Advanced Server Classes to learn the nuances of NT vs Novell for my role at technical lead, and IT deployment manager.

[EDS](#) has an extensive in house training program, and I participated in several key programs including; Leadership Excellence, Financial Planning, Needs Requirements Determination and Analysis, Product Life Cycle Management, Employee Management, Manufacturing Enterprise Planning, and more.

High School

1984 Brighton High School, Brighton MI

While at High School I was taking Advanced Placement course in Physics, Chemistry and Math. I was also teaching adult education programs in computer sciences, writing software on a consulting basis for several companies. I was published in two national publications for computer software.

Personal Information

Born in the Midwest in 1966, I've lived in Michigan for most of my life. I have two wonderful young boys, and have been married since 1989.

Hobbies & Activities

We live on a lake, and enjoy all the activities associated with that. I also work on computers and web sites in my spare time and do a little amateur photography. We are active in the local church, and the cub scouts. I am the treasurer and webmaster for our cub scout pack. www.pack128.org